



David Barnes
PiLON New Managing Director

Florian Moldoveanu
PiLON Chief Executive Officer

New appointments strengthen PiLON's senior management team

PiLON has strengthened its senior management team with a number of changes at the beginning of 2010.

Florian Moldoveanu, founder of the business and former Managing Director, has moved to become **Chief Executive Officer**. Florian came to the UK from Romania in 1999 and established PiLON in 2004 when he saw the business potential within the expanding decent homes market.

David Barnes has been promoted to **Managing Director**, from Chief Operational Officer. David has over 35 years' experience in the construction industry and a long track record of achievement in contracts covering refurbishment, fit-out and new build.

Gabriel Cirjaoanu has been promoted to **Chief Operational Officer** whilst retaining his former role as deputy Managing Director, and **Ian Lumsden** has joined the board as **Non-Executive-Director**. Ian comes with a wealth of relevant construction experience.

David Murnaghan recently joined PiLON as **Commercial Director**. David has worked in both Main Contracting &



Subcontractor markets for more than twenty years and holds MRICS and MCIQB qualifications. He has brought with him experience of projects in the transport, education, health, leisure, housing and industrial sectors.

Charity



Receiving a cheque from our Managing Director - David Barnes is Joanna Patching - Area Volunteer Manager Cancer Research UK

We are pleased to advise that we have donated the sum of £1825 to **Cancer Research UK**.

Part of the money had been raised at our Christmas party and part in lieu of sending corporate Christmas cards. We would like to thank our staff and clients, but also Western Union and Blue Air who were the sponsors of our Christmas charity raffle. We hope you will agree that this is a good use of those monies and will be of great benefit to those affected.

PiLON launches its new website and brochure

PiLON have recently produced a new company brochure as well as updating and re-launching the company website (check it out at www.pilon.co.uk where you can also download a pdf of the brochure). We hope that people find both mediums to be informative and interesting whilst also demonstrating our fresh set of branding colours.

Disclaimer: We undertake work as a main package subcontractor working for Main Contractors. For avoiding any misunderstandings we have chosen **not** to publish any of our client Main Contractor's names in our newsletter.



Health & Safety Report

Following the recent spell of bad weather the Health & Safety visits are now back to normal.

The educational Health and Safety

DVDs are now being shown on new sites.

After the operatives have watched the DVDs, a short Tool Box Talk is given by the Health and Safety Manager.

Different toolbox subject every month

Health and Safety will now concentrate on protecting all operatives. The first subject, in March, will be Hand Protection.

Meetings with suppliers of Health and Safety equipment

It is planned that these meetings will take place at Bracknell or on site on a regular basis to explore new and improved ways of dealing with PiLON's Health and Safety in the future.

PiLON has recently attained its accreditation with ROSPA (The Royal Society for the Prevention of Accidents) thus proving once more its commitment to Health & Safety.

ROSPA
Member



New type of contract starts in Islington

On 11th February 2010, PiLON started a new labour only new build project in Islington, the extent of which comprises a terrace of four three storey houses; two storey infill house between two end of terrace properties; and three infill flats to a first floor void.

Working in conjunction with other specialist trade sub-contractors our attendance on site requires careful sequencing and planning as well as close liaison with the clients site manager. Added to this is the logistics of virtually non existent storage facilities necessitating "just in time" deliveries.

PiLON's scope of works includes: joisting, flat roof deck works, staircase works, metal stud partitioning, first and second fix carpentry, plastering, tiling, ceiling finishes, decorating and kitchen installations.

Adrian Solomei and Vincent Reed are the contract manager and the quantity surveyor for this site and Cristian Ailenei, site manager is managing the work on a daily basis.



First Aid Course

Part of our Site Management Team attended a First Aid Course.

The course was delivered by David Frankton from DBFT Training Services, who taught our guys everything about first aid in the event of accidents using practical exercises as well as theory.

By the end of the course all 11 site managers received their First Aid certificates.



Extensions in Croydon

Starting in February, PiLON is building kitchen and bathroom extensions at a number of occupied dwellings in the Croydon area. The contract will take around five months to complete and consists of single and double storeys extensions and loft conversions.

Whilst we are providing a 'one stop shop' on a labour, plant and material basis for ground works, concrete pouring, scaffolding, brick and blockwork, flat and pitched roofing, window fittings, plastering, rendering, pebble dash, drainage, M&E installations, kitchens and bathrooms and decorations, the key issues are those of logistics and design.

Some of the properties have neither side or rear access and therefore materials, men and plant are all having to be brought to the property with the appropriate protection.

Whilst the principal design is a standard one across the scheme, each property has a slightly different set of circumstances and therefore is having to be dealt with in a bespoke way; one such item being the network of existing drains which has resulted in an array of different foundation solutions /ground floor slabs all of which have had to be hand dug.

The PiLON team comprises Simon Cathcart - Senior Contracts Manager, Andrew Wallace - Quantity Surveyor and Colin Issaacs - Site Manager.



Chris Downes, NVQ Assessor, was so pleased to be working with PiLON that he thanked everybody who helped him by sending an email to Jan Dommisor, our Contracts Manager:

Thank you

"I have now completed my assessments of your carpenters and am pleased to say that they will all be receiving their certificates in the next few weeks. The candidates themselves were always polite and helpful and provided me with some great coffee when I needed it!!

I would like to say how welcome I have been made at all of the Pilon sites that I have visited, it has been a delight to have worked with all of the guys."



First new contract of 2010

In January PiLON started a new labour only contract in Lambeth for a well established client. The project involves the complete removal and subsequent re-building of the external front door wall (by others). PiLON's work involves partially dismantling the kitchen units as well as removing radiators to facilitate the walls removal and then re-instatement of both these once the new work is complete.

The works, to 86 occupied properties, are due to be completed in 27 weeks from its start date and are being managed by Adrian Solomei-Senior Contracts Manager.

Congratulations!

In January another 12 trades have been promoted to the status of Key Worker . This brings the number to 30 out of a total of 400 operatives on site. Congratulations to our new key workers and good luck to those who aspire to that position.

Staff Meeting PiLON



On Saturday, 30th January, at the Head Office in Bracknell the quarterly staff meeting was held. Florian Moldoveanu, Chief Executive, explained PiLON's current position together with the goals and aspirations for the end of 2010. He also reinforced the important message to everyone of being proud of the work we do and ensuring we are efficient by making sure we do the job "right first time". Other topics discussed by Florian with the team were: inductions, Pilar software implementation, board level appointments, key workers and bonus schemes. David Barnes, our new Managing Director, raised the importance of Health and Safety on our sites and the team duty, both to prevent accidents and contribute to the company's aim of 'zero harm.' David also discussed the company's intention to enter new markets, and stressed the value of each member of the organisation within this process. At this meeting diplomas were handed over for site manager of the month, as well as those for new key workers, who also received their PiLON branded site clothing.

Team Building on Andover Estate site



On Saturday, 9 January 2010, Cristian Ailenei - Site Manager on the Andover Estate organised teambuilding with the operatives based on this site. The teambuilding consisted of building a paper castle based on internet drawings - the outcome was "impressive", accordingly to Cristian.

For four hours, Cristian observed, monitored and assessed the team's performance based on the following ten criteria: punctuality, listening, communication, team spirit, attitude, attention to detail, aesthetics, focus, initiative and problem solving. Then, every hour he rated them individually with grades from 1 to 3.



"After analysing the table," said Cristian, "I came to some really interesting conclusions and realised how little I knew about the team. By calculating the average, I concluded who was the best, the worst and the most focused, and rewarded them accordingly. Overall, I am happy to have had such an opportunity to learn more about my team. As always, they proved that they can perform very well as a team. Their feedback shows that they learnt a lot about me and each other, identifying any shortcomings as well as learning that work can be pleasant," Cristian concluded.

